



# THE MIDWEST'S REAL ESTATE POWERHOUSE

**Newmark Grubb**  
Zimmer



# HOW WE STACK UP.

## A Full Service Powerhouse

**Newmark Grubb Zimmer (NGZ)**, a full-service commercial real estate company, provides a range of services including sales and leasing, property and facility management, global corporate services, owner's representative services for public and private development projects, and public sector consulting, as well as various real estate consulting services.

NGZ is regularly recognized as one of the top brokerage firms in the region, negotiating more than 450 transactions per year. The firm currently manages more than 7.1 million square feet of office, medical, industrial, retail and educational property and serves as corporate real estate advisor for an assortment of local, regional, national and international companies.

NGZ has been responsible for some of the most iconic developments in the Midwest region, including the NNSA National Security Campus, Sprint World Headquarters Campus and the Village West tourism, entertainment and retail district — each

valued at \$1 billion or more. For further information, visit [www.ngzimmer.com](http://www.ngzimmer.com).

**Newmark Grubb Knight Frank (NGKF)** is one of the world's leading commercial real estate advisory firms. Together with its affiliates and London-based partner Knight Frank, NGKF employs more than 14,100 professionals, operating from more than 400 offices in established and emerging property markets on six continents. With roots dating back to 1929, Newmark Grubb Knight Frank's strong foundation makes it one of the most trusted names in commercial real estate.

Its integrated services platform includes leasing advisory, global corporate services, investment sales and capital markets, consulting, program and project management, property and facilities management, and valuation services. A major force in the real estate marketplace, NGKF serves the local and global property requirements of tenants, landlords, investors and developers worldwide. For further information, visit [www.ngkf.com](http://www.ngkf.com).

## Sales & Leasing

Newmark Grubb Zimmer (NGZ) prides itself on its ability to draw upon a number of sources in order to provide fast and accurate information to assist in decision making related to real estate solutions. Within its own database, NGZ tracks all commercial real estate transaction information on properties over 5,000 square feet in the Kansas City and St. Louis Office, Industrial and Retail Markets, and accesses the shared data bases of its global partners on more than 500,000 real estate transactions worldwide.

- Owner Representation
- Tenant Representation
- Investment Services
- Real Estate Consulting
- Site Selection

## Property & Facility Management

Real estate represents a substantial investment by the owner. Whether it's part of a portfolio of income producing property or a corporate headquarters building, maximizing its value and financial return to the owner is the ultimate objective of our property and facility management staff. Newmark Grubb Zimmer currently manages more than 7.1 million square feet of office, industrial, retail, medical, school and secure technology and manufacturing facilities.

- Property Management
- Property Condition Assessments
- Capital Planning
- Facility Engineering Services
- Asset Management

## Development Management

Whether its a 150,000 square-foot project or more similar to three Midwestern \$1 billion developments, Newmark Grubb Zimmer's Development Management group has the experience and expertise to successfully implement every aspect of a development project and deliver within budget and schedule, while meeting all design and sustainability goals.

- Pre-Development & Feasibility
- Development Management
- Program Management
- MBE/WBE Diversity Plans
- Public Sector Consulting

## Global Corporate Services

Listen. Understand. Plan. Communicate. Execute. These five words define Newmark Grubb Zimmer's approach to providing global corporate real estate services. We believe a steady adherence to these core values allows our team to create a unique solution tailored to help your company achieve its business goals and maximize value for its real estate assets.

- Lease Administration
- Lender Solutions
- Portfolio Strategies & Management
- Research & Analysis
- Financial Valuation



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### **Kansas City, Missouri**

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816.474.2000

### **St. Louis, Missouri**

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314.254.4600

### **Eastern Jackson County, Missouri**

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Lee's Summit, MO 64081  
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### **Salina, Kansas**

P.O. Box 3224  
Salina, KS 67402  
785.342.9106

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United States

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Zambia  
Zimbabwe

### **Middle East**

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Qatar  
United Arab Emirates



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whenever possible  
**Sustainably**  
Newmark Grubb Knight Frank